

OVERAL SITUATION OF THE FRENCH CONCESSIONARY MOTORWAYS

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1. – Network Length and Openings

In 2004 the toll motorway network grew by 260.3 kilometres (compared to 72 in 2004) to reach a total of 8 295 kilometres of toll motorway in service as from 1.1.2006.

In 2005, 260.3 kilometres of toll motorway were put into service. 62.4 Km will be put into service in 2006. Detailed forecasts on openings are found in the table in appendix 1. At January 1, 2006, 253.4 kilometres of motorway were under construction

2. - Investments (**)

The amount of investments financed in 2005 by all French tolled companies was 1.7 billion euros(*).

3. – Revenues(**)

The product of tolls, taxes not included, totalled 6.4 billion euros in 2005.

Staff

There are 17 993 permanent and direct staff working for the motorway companies on the 8 233 km of tolled network. It represents 2 jobs in average per kilometres of motorway.

4. – Tolls (1)

The average toll rate increase for 2005 was 1.54 % for light vehicles and 2.81 % for trucks.

The average rate for 2005 (all taxes included) was 7.08(1) cent per kilometre for passenger

cars and other light vehicles (class 1) and 20.56 cent (1) per kilometre for trucks (class 4). Annual readjustments take into account the rise of the national price index, the financial situation and the investment program of each company. Thus, they are specific to each one of them.

The contracts signed between tolled operators and the State, permit higher annual readjustments for trucks than for light vehicles in order to progressively increase the truck/light vehicle toll ratio which currently stands at about 2.90 on the average (discount not included, 23 % on the average).

5. – Traffic

Average daily traffic over the entire network was 26,731 vehicles/day in 2005 (decrease of – 0.1 %), broken down as follows:

- light vehicles 22,421 vehicles/day (84 %)
- trucks 4,280 vehicles/day (16 %)

By taking into account the effects of new sections, the total traffic on the motorway network was 77.3 billion kilometres travelled. The growth of motorway traffic in 2005 was + 1.2 % compared to 2004 .

6. Safety

The number of accidents resulting in injuries for 2005 on the tolled motorway is the following:

(*) Données provisoires

(1) Tarif HT véhicule léger : 5,92 cents/Km

Tarif HT poids lourds : 17,19 cents/Km

- * 1,700 accidents resulting in injuries, (22 accidents resulting in injuries per 1 billion kilometre travelled)
- * including 196 fatal accidents,
- * 224 fatalities (rate of fatal accident : 2.9 per 1 billion km travelled)

Over a period of 3 year, the number of death has fallen drastically to reach - 32 %. (224 fatalities in compared with 328 in 2002). The programme launched in 2003 by the French Government with the automatic control penalties and fines for over speed limit has contributed significantly to this drop.

Like every year, the ASFA carries out an analysis of the factors causing fatal accidents on the motorway concessions and publishes the results.

The frequency with which each factor occurs is the following :

- * Diminished attentiveness (tiredness, falling asleep): 1 case out of 3
- * Speed and dangerous driving: 1 accident out of 3 (in which excessive speed 1 accident out

- of 5)
- * Too short a distance between vehicles and dangerous overtaking: 1 case out of 8
- * Alcohol, drugs, medicines: 1 case out of 4
- * Presence of pedestrians: 1 accident out of 6
- * Collision with a stopped vehicle or an accident: 1 case out of 7
- * Under-inflated tyres; 1 case out of 20
- * Driving against the flow of traffic or reversing: 1 accident out of 25
- * Not wearing a seat belt (light vehicles and HGV): 2 deaths out of 5.

In pursuit of their commitment to safety, the motorway companies are developing prevention campaigns covering all the themes listed above. The 2004 safety campaigns focused on the following themes:

- Campaign on the safety of motorway personnel: “ Reduce your speed for our safety . ” (May/June 2005).
- Campaigns on the main causes of accidents:
- Safety campaign “Your life jacket on the motorway » (July/August/September 2005)”
- « Fatigue » (October 2005)



7 - Important actions in 2005

Privatization of the motorway companies

In 2005, the French Government has decided to sell all shares owned by the State in the motorway. The process concluded at the end of 2005 with the total privatisation of all three groups after a tendering process. The announcement of the decision was made on December 14th

with the following result :

APRR Group was owned by the consortium gathering EIFFAGE an MACQUARIE ASF Group to VINICI group
 SANEF Group was owned by the consortium led by ABERTIS including Caisse des Dépôts, CNP, insurance companies Axa and Predica (Crédit Agricole) and the land, financial and Participation holding company (FFP / holding Société Foncière, Financière et de Participation).

ARCOUR and ADELAC – Two new actors in the toll motorway sector.

ARCOUR company is concessionaire of the A19 motorway since March 2005. 100 % subsidiary of VINCI through VINCI concession, AR-



COUR has a 65 years concession of the 100 km

motorway linking A10 (Artenay) to A6 (Courtenay). The concession company has in charge of the financing, building, operating. The opening is scheduled on the second part of 2009.

ADELAC was appointed on October 27th 2005 to be concessionaire of the 19 kilometres long section of the A41 motorway, between Villy-le-Pelloux et Saint-Julien-en-Genevois. The conception, building, maintenance and operation



will be financed in total-ity by ADELAC gathering the following shareholders: AREA, subsidiaries

of Bouygues Construction Company, Colas, Setec, and la Caisse d'Epargne et de prévoyance des Alpes. The opening is scheduled in 2009.

New image campaign dedicated for the first time to valorise the ETC system as a service provided.

Since 1997, ASFA is carrying out, on a yearly basis, image campaign to valorise the toll motorway companies. Important change has been decided in 2005, in order to answer ASFA 's members needs and request. The first national advertising campaign on Liber-t, the national ETC system, has been launched by ASFA.

From this perspective, ASFA has changed the strategy followed for several years to valorise the image of the motorway. The new orientation taken was to increase the notoriety of the ETC services and the commercial Liber-t brand with the will of valorising too the image of motorway.

The Communication agency selected has conceived a campaign inspired from de la Fontaine Fables and has produced :

- * A TV advertising (30" et 10" showing a clever turtle moving slowly on the motorway and passing through the ETC gantry faster than the hare waiting behind other cars at a manual toll lane.

- * 2 radio spots (30") with an adapted version of the Fable ".

There were two waves of the campaign: from June 6th to June 22d and from October 1st to November 4th 2005.

**Key data on the French motorway system
01.01.06**

Length of network	8,295 km
Length of motorway under construction	253.4 km
New motorway opened	260.3 km
Turnover excluding tax	6.4 billion euros ⁽¹⁾
Workforce	17,993 ⁽¹⁾
Average daily traffic- cars and vans	22,421
Average daily traffic – trucks	4,280
Average daily traffic – total	26,701
Number of accidents causing injury	1,700 ⁽¹⁾
Number of people killed	196 ⁽¹⁾
Kilometre travelled (10 ⁸) km	77.3
Number of toll plaza	533
Number of lanes (entering and leaving)	4,345
Number of ETC lanes	2,593
Number of ETC subscribers	1,450,000
Number of toll transaction for cars	1.091,6 million
Which includes number etc transaction for car	258.3 million
Number of transaction for HGV	164.5 million
Video cameras	1 700
Metering stations	1 500
Operation centres	138

(1) Provisional data

Toll road network 01.01.2006



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